



FTRANS Signs First Deal with First Commercial Bank in Huntsville

A computer training business in Huntsville, AL provides classes for large companies including NASA and Boeing. They started their business in late 2008 and are growing rapidly. Because the business is a startup company, FTRANS was central to the bank approving his \$100,000 LOC. The owner plans to use start offering terms to his buyers in lieu of credit card payments. He anticipates an increase in sales and costs since his merchant fees are higher than 3%.

FTRANS helps clients increase their cash flow and reduce costs. The product, Trade Credit Express, enables clients to outsource B2B account receivables and credit management functions. FTRANS works with a financial institution so clients are paid within a few days, rather than in 30, 60, or 90 days by their buyers. Clients have working capital immediately, and their cash conversion cycle drastically improves.

For more information, please contact FTRANS at 678.268.4000 or 877-842-9361. Or visit the website at: www.ftrans.net.